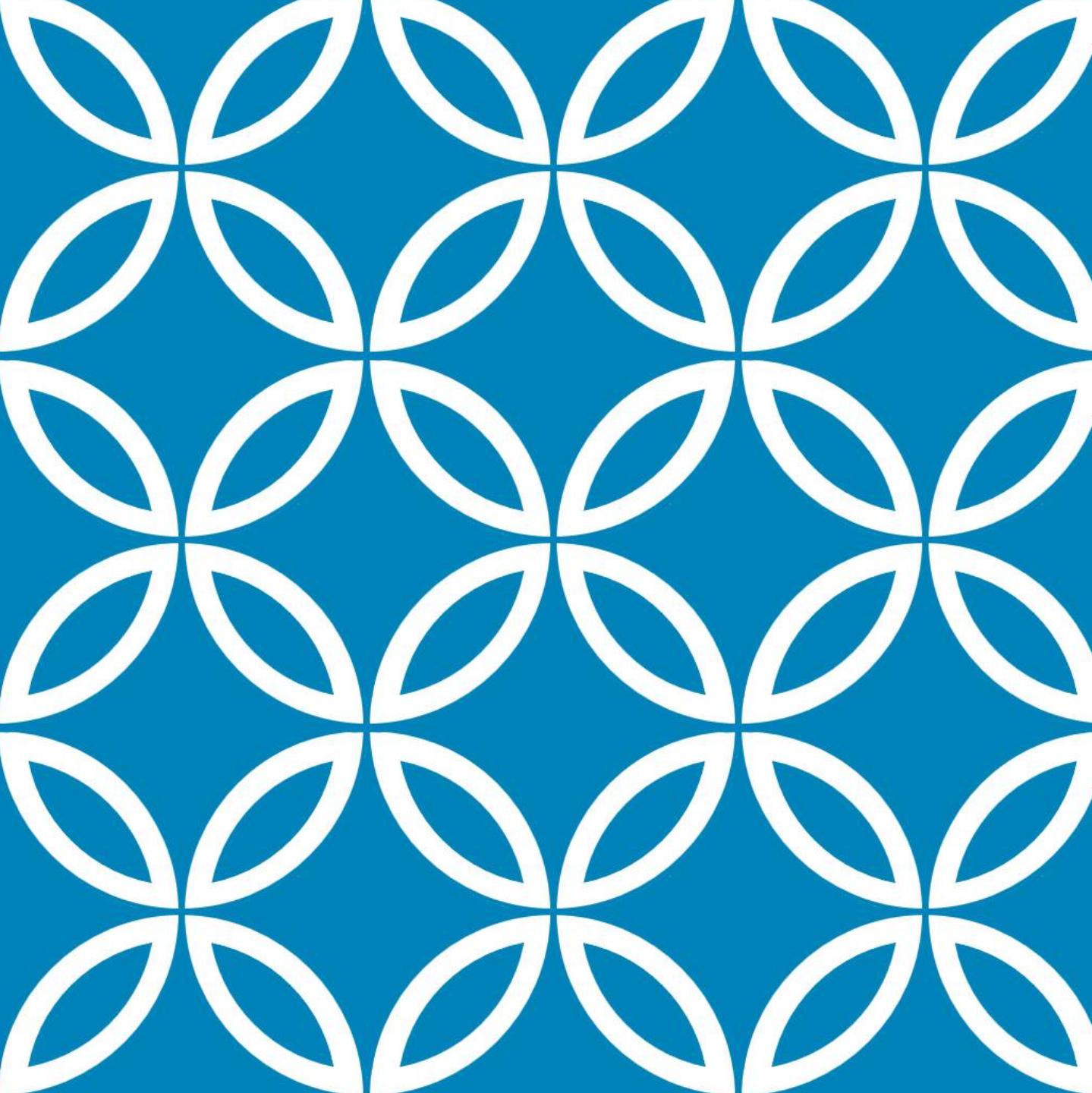
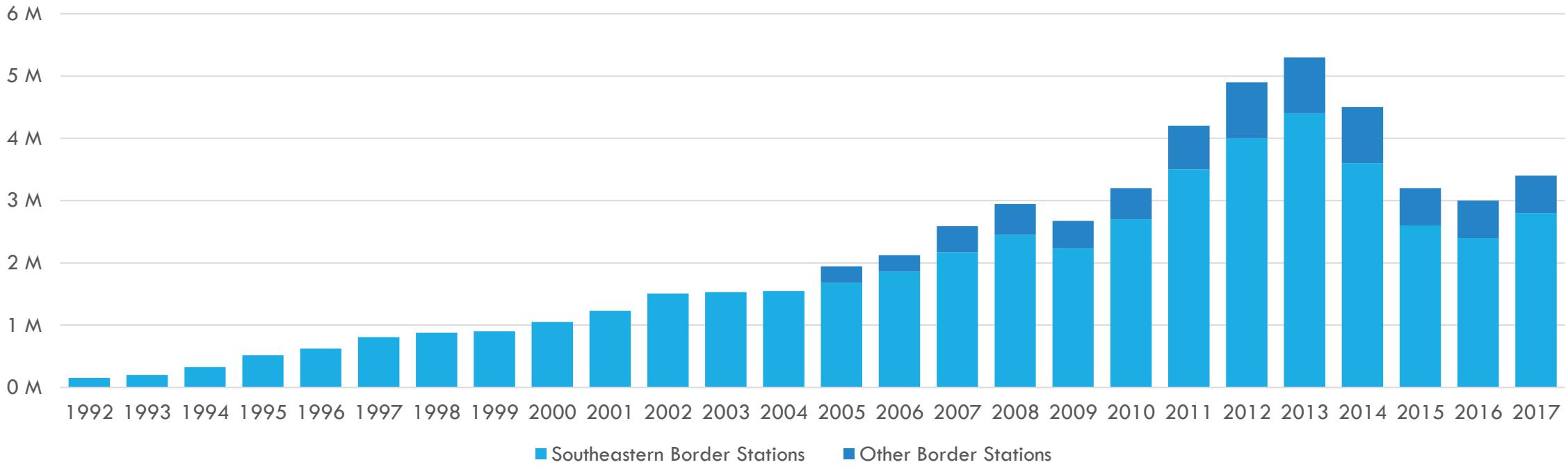


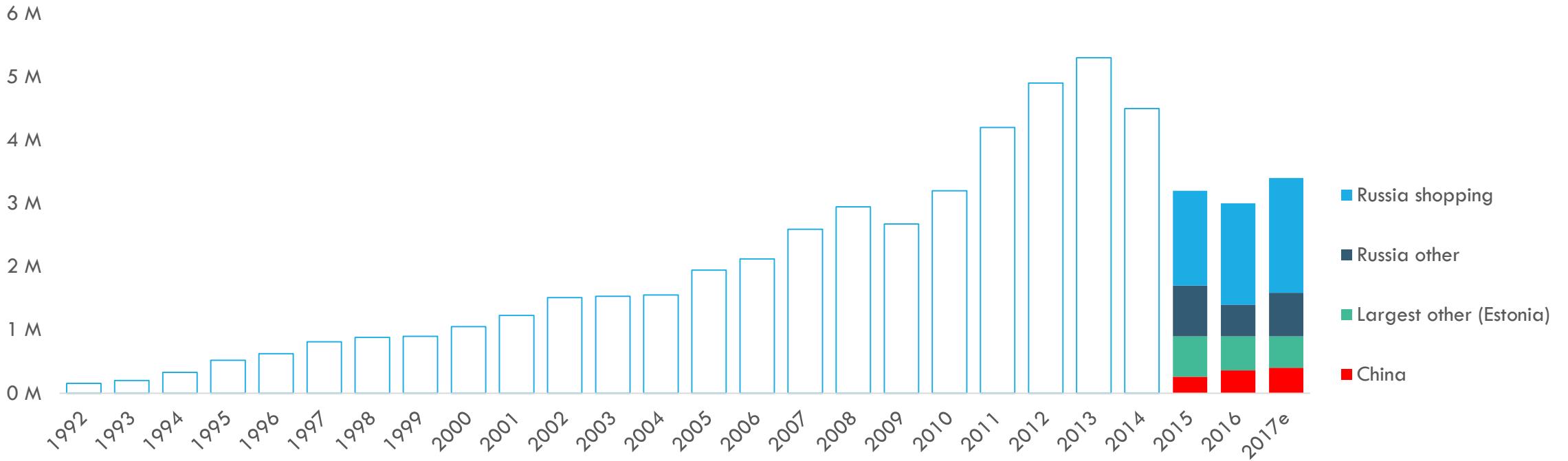
RUSSIAN AND CHINESE TRAVELLING TO FINLAND

in the past, now, in the future





RUSSIAN TRAVELLING TO FINLAND



RUSSIAN TRAVELLING TO FINLAND



AREA OF RESIDENCE

St. Petersburg 66%

Vyborg 12%

other Leningrad area 7%

Petrozavodsk 3%

Sortavala 3%

Other the Republic of Karelia 3%

Moscow and Moscow region 3%

other Russia 2%



AREA OF RESIDENCE

Hong Kong & Southern China 46%

Shanghai & Eastern China 23%

Beijing & Northern China 21%

Chongqing & Southwest China 6%

Area surrounding Xian 3%

Northeast China 2%

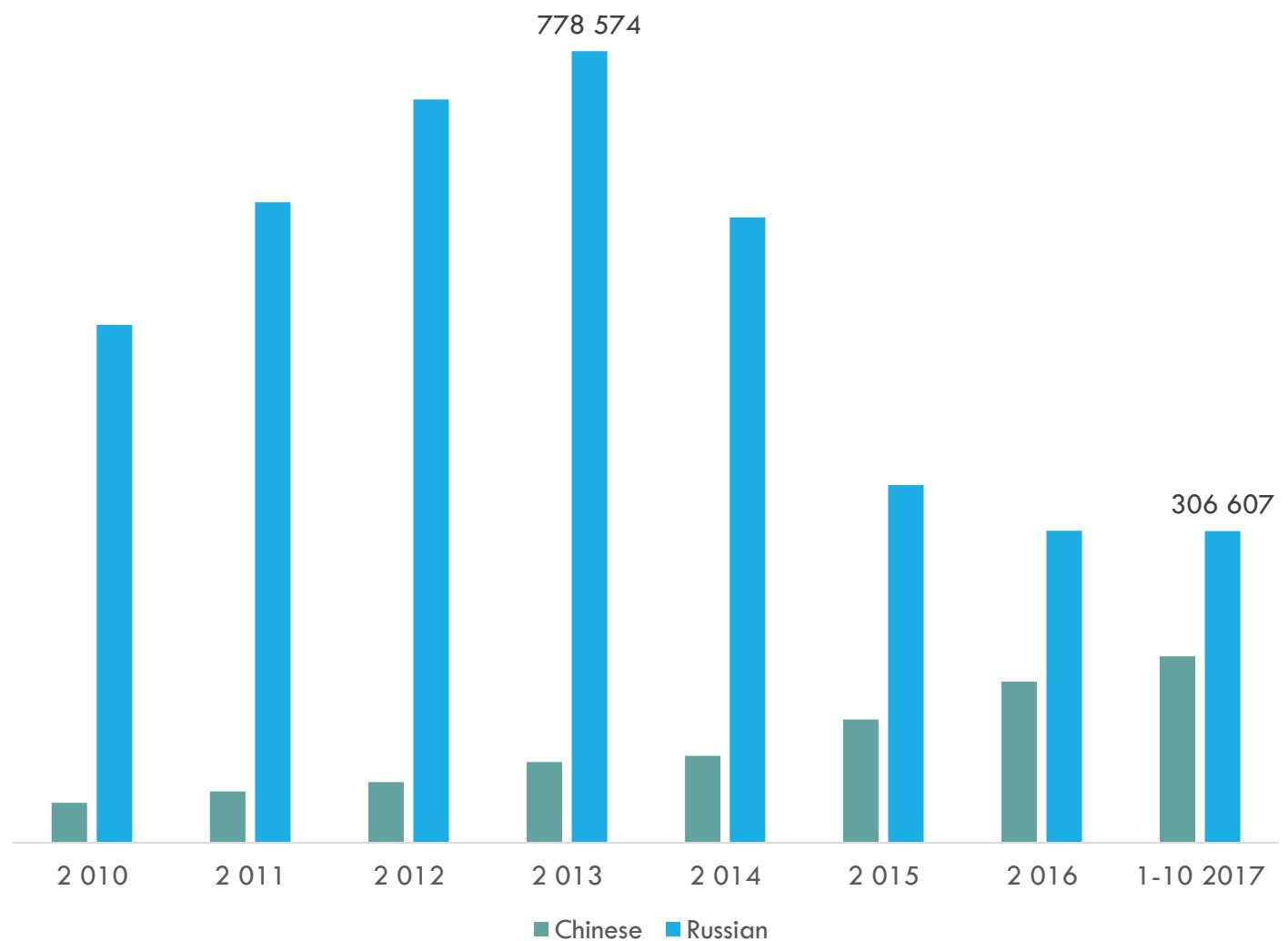
Western China 0%

ARRIVALS IN REGISTERED ACCOMMODATION

2017 change

Russia +23%

China +33%

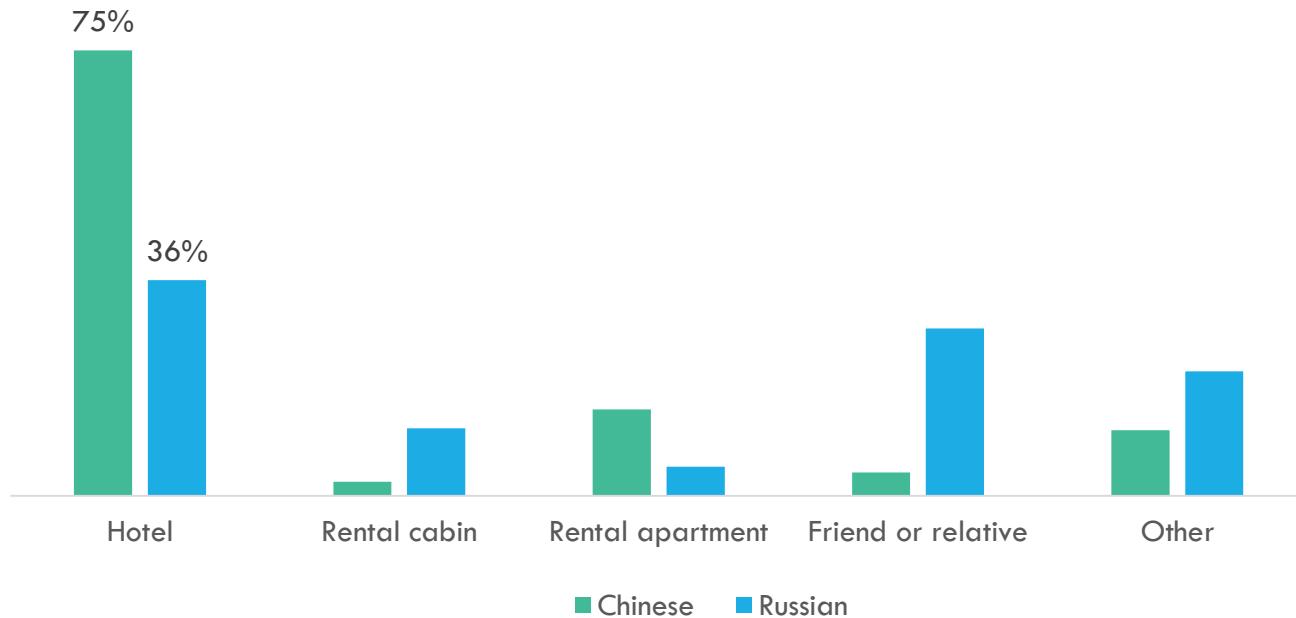


CHINESE

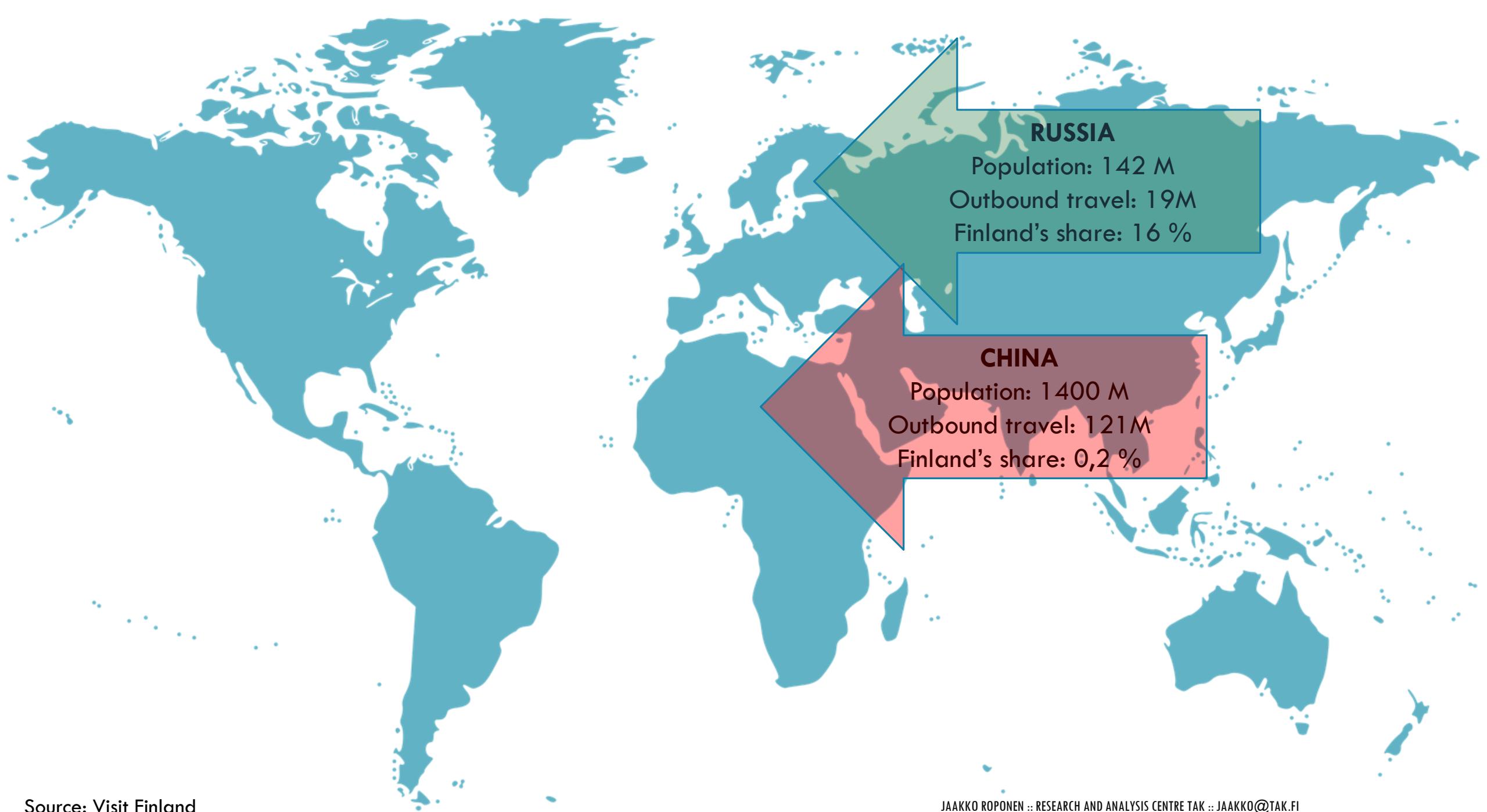
One day visitors 25%

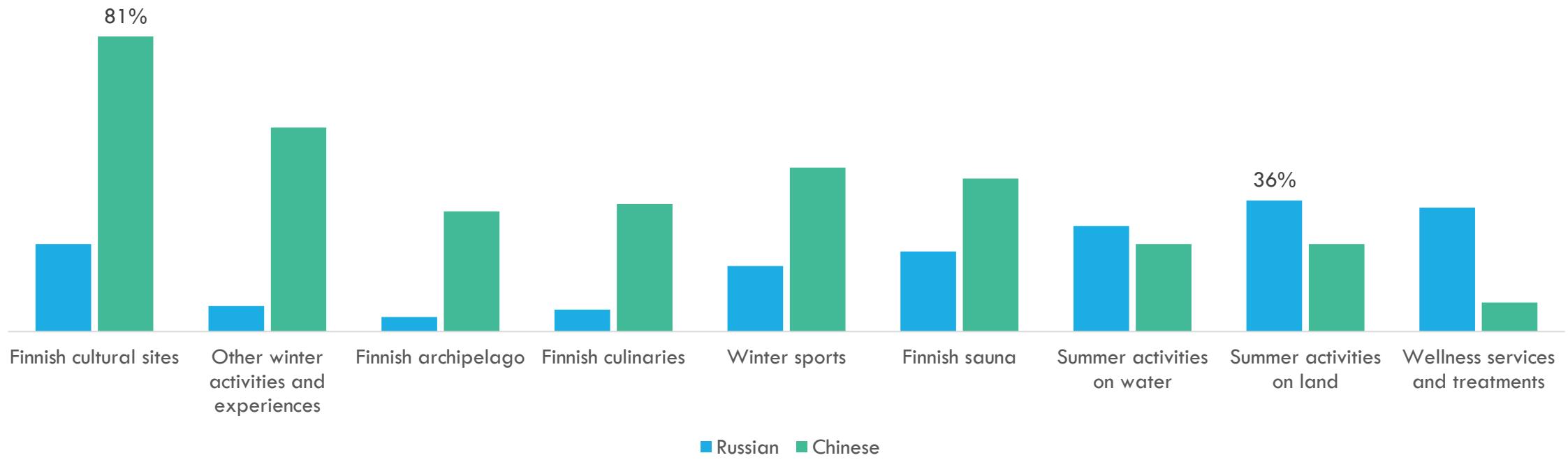
RUSSIAN

One day visitors 72%



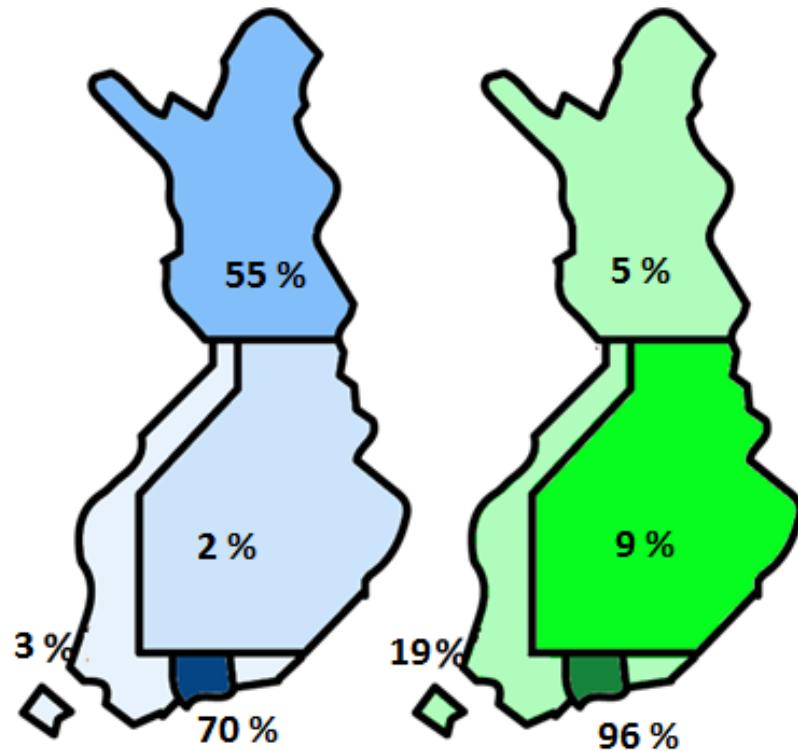
OVERNIGHT ACCOMMODATION





WHAT IS INTERESTING ABOUT FINLAND

CHINESE LEISURE TRAVELLERS



WINTER

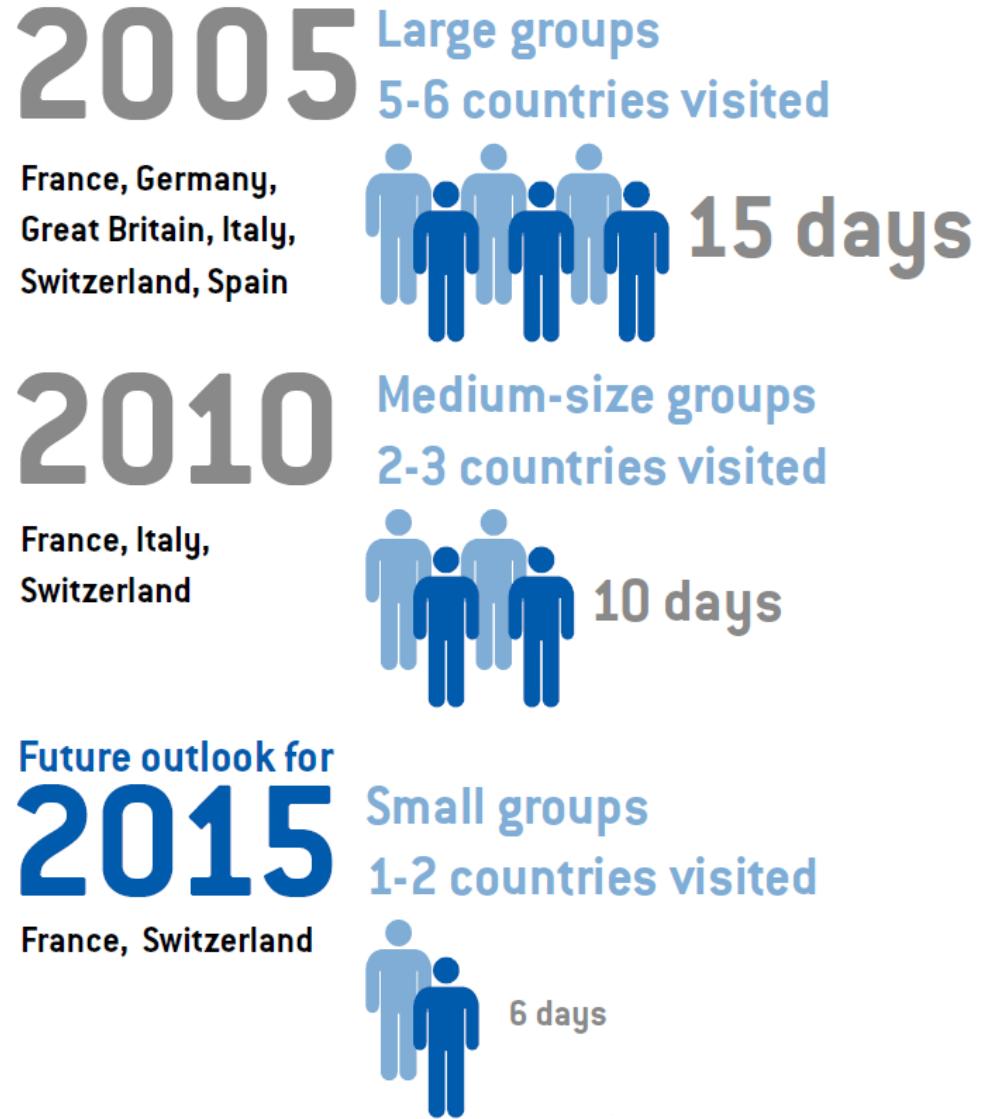
57% planned and made bookings by self

SUMMER

49% planned and made bookings by self

EUROPE TRAVEL BEHAVIOR

[For Chinese] the “standard travel package” to Europe is evolving towards individual and mono-destination travel with an average of 6 days



FIRST TIME IN FINLAND (share 2,5%)

Helsinki 71%

Turku 9%

Lappeenranta 8%

Imatra 3%

Kotka-Hamina region 2%

OTHER RUSSIAN TRAVELLERS

Helsinki 21%

Turku 1%

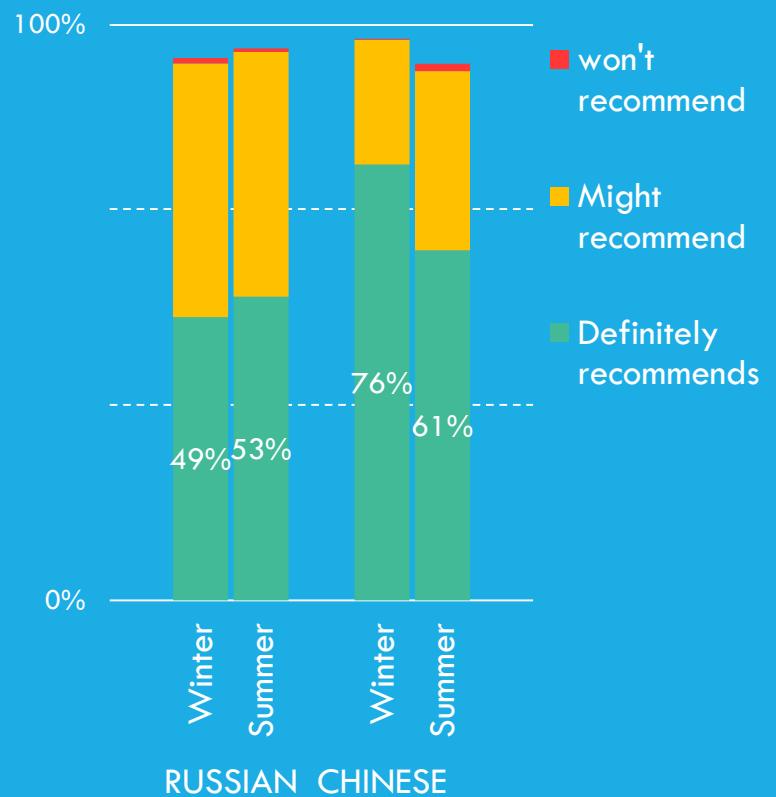
Lappeenranta 37%

Imatra 17%

Kotka-Hamina region 16%

TRAVEL DESTINATION FOR RUSSIAN

RECOMMENDS FINLAND



THANK YOU

Jaakko Roponen



Jaakko@tak.fi